# **Personal Profile**

### **Contact Details**

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> K.SHOLLANGANULLUR SOMPARASAMPETTAI(P.O) TIRUCHIRAPALLI- 620102

### **Personal Particulars**

Date of Birth : 01 Apr 1972

Gender : Female Nationality : Indian

### EDUCATIONAL BACKGROUND

I – XII Std. St. Joseph's Anglo Indian Girls Higher

Secondary School,

Melapudur,

Trichy

1977 to 1989

Qualification Bachelor of Business Administration (BBA)

Grade Grade A/1st Class

Field of Business Studies/Administration/Management

Study

Major BUSINESS ADMINISTRATION

Institute / BHARTHIDASAN UNIVERSITY, Tiruchirapalli, India

University

Graduated 1992

Qualification MBA

Grade Grade A/1st Class

Field of Specialization: Marketing and Finance

Major BUSINESS ADMINISTRATION

Institute / University BHARATHIAR UNIVERSITY, Coimbatore, India

Graduated 1994

Currently registered for Doctoral Programme (Ph.D- Part time, Category B) in Management with

BHARATHIYAR UNIVERSITY, COIMBATORE

Month and Year of Registration: September 2012

Year of completion: August 2016

### **SPECIAL ACHIEVEMENTS:**

Obtained YELLOW AND GREEN BELT in SIX SIGMA with JURAN ACADEMY, USA – Aug 2012

- ➤ Certified MAC TRAINER-C4 LEVEL 1 with specialization in INTERNATIONAL BEHAVIOUR SCIENCE and TEACHING METHODOLOGIES issued by Management Assessment and Certification (MAC), SINGAPORE, adhering to International Education Standards (IES).
- ➤ Passed SET for Lectureship in the subject MANAGEMENT October 2012

### **TEACHING EXPERIENCE:**

Name of the	Posistion	Date-	То	Program	Papers handled
institution	held	From		mes	
				taught	
Cauvery	Guest	2007	2008	BBA	1) Business Administration
College for	Lecturer				2) Marketing Management
Women					
Tiruchirapalli					
Hallmark	Assistant	2010	2015	MBA	1) Principles of Management
Business	Professor				2) Business Communication Skills
School,					3) Economic Analysis for Business

Tiruchirapalli					<ul> <li>4) Advertising and Sales Promotion</li> <li>5) International Business</li> <li>Management</li> <li>6) Marketing Management</li> <li>7) Services Marketing</li> <li>8) Business Research Methods</li> <li>9) Production and Materials</li> <li>Management</li> <li>10) Logistics and Supply Chair</li> </ul>
D + C	A :	2016	TT	DD 4	10) Logistics and Supply Chain Management
Department of Business	Assistant Professor	2016	Up to	BBA	<ol> <li>Managerial Business</li> <li>Human Resource Management</li> </ol>
Administration			date		3) Business Communication
St.Joseph's					4) Personality Development
College					5) Marketing Management
(Autonomous)					6) Capial Market and Financial
Trichy					Services
					7) Entrepreneurial Skills
					Development
					8) Banking Theory Law and
					Practices
					9) Management Principles
					10) International Business

# SEMINARS, CONFERENCES AND WORKSHOPS ATTENDED

S:NO	TITLE	YEAR	VENUE
1.	National Stock Exchange	NSE Mumbai	7 November 2009
	Certification In Financial		
	Markets- Beginners Module		
2.	Faculty Development	Hallmark Business	8 & 9 January 2011
	Programme On Research	School, Trichy and	
	Methods Using SPSS	PSG Institute of	
		Management,	
		Coimbatore,	
3	Management development	CED- Gandhigram	2, 3 &4 November
	programme on Entrepreneurial	Rural Institute,	2011
	avenues in MSME'S	Dindigul and	
		Hallmark Business	
		School, Trichy	
4.	XI International Seminar on	Research	04.01.2012 &

	Frontier Global Iss	ues	and	Development		05.01	.20	012
	challenges in the ne	ew l	Millenium,	Association of				
	Jaipur,			Rajasthan and				
				Rajasthan Chai	mber			
				of Commerce				
				Jaipur				
5.	Capacity Building			UGC and Cauv				)13 to
	Managers in higher			College for wo	men	01.03	.20	013
6	Brainstorming Con			Centre for				
	STI Policy Implem	enta	ition	Intelluctual Pro	perty			
				Rights-Anna		07.12	20	013
				University, Ch	nennai			
7	Faculty Developme	ent		Hallmark Busin	ness			
	Programme on Res	earc	h	School, Trichy	and			
	Methods using SPS	SS		PSG Institute of	of			
				Management,		13.12	20	013
				Coimbatore,				
3	National Conference on		DEPT OF I	BUSINESS				
	Managerial		ADMINIS 7	ΓRATION,				
	Perspectives-Issues and	C	ST.JOSEPI	H`S			1	2016-01-21
	Challenges in the era of		COLLEGE	(AUTONOMO				
	Globalization		US), TRIC	HY				
)	DECEADOU		FDP PROC	RAM AT				
	RESEARCH ON AND		THIAGAR	AJAR				
	ORIENTATION AND		SCHOOL (	OF			1	2016 00 12
	PHILOSOPHY:	О	MANAGE	MENT (			1	2016-08-13
	CHALLENGES AND		AUTONON	MOUS)				
	WAY FORWARD		MADURA	Í				
10	NATIONAL							
	CONFERENCE ON		DEPT OF I	BUSINESS				
	EMERGING		ADMINIST	ΓRATION,				
	BUSINESS	C	ST.JOSEPI	H`S			1	2016-12-14
	STRATEGIES IN		COLLEGE	(AUTONOMO				
	ECONOMIC		US), TRIC	ĤΥ				
	DEVELOPMENT							
11	National Conference on		Department	t of Business				
			Administra	tion, St.	St.Jose	ph`s		
	Management, Economics and Social	C	Joseph`s		College	÷ ,	1	2018-02-20
	Science 2018		College(Au	itonomous),	Trichy			
	Science 2016		Tirucirappa	ılli				
12	One Day Workshop on		CANEDCA	SCHOOL OF	St.Jose	ph`s		
	One Day WorkShop on Application of GST in	W	BUSINESS		College	e(Aut	1	2018-12-07
	TALLY ERP9	**	TRICHY	SKILLS,	onomo	us),	1	2010-12-0/
	IALLI EKTY		т КІСП І		Trichy-	-2		
13	ENTREPRENETIRGITA		Department	t of BBA	- St. Jo			
	ENTREPRENEURSHIP	W	Joseph`s		College	e(Āut	1	2018-09-27
	AWARENESS CAMP		College (Au	itonomous),	onomo	(211		

			Tirucirappalli in Assocaition with TIDITSSIA,TRICHY	Tirucirappall i-2		
14	FINANCIAL PLANNING FOR YOUNG INVESTORS	W	INDIA and	St.Joseph's College(Aut onomous), Trichy-2	1	2019-02-23
	Two-Day National Consultative Workshop on Performance and Challenges of Women Teachers in Higher Education	W	Department of Women's Studies, Bharathidasan University	Khajamalai Campus , Tiruchirapall i	2	2018-10-10

## PAPERS PRESENTED

S:NO	TITLE OF THE PAPER	PRESENTED AT	ORGANISED BY
1.	A study on the perception of	National conference on	CARE, Trichy
	entrepreneurs towards	business strategies for a	11 .03.2011.& 12.03.2011
	entrepreneurship programme organized by SISI	sustainable economy,	
2.	Corporate Social Responsibility	XI International Seminar	Research Development
	for the Differenty Abled	on Frontier Global Issues	Association of Rajasthan
		and challenges in the new	and Rajasthan Chamber of
		Millennium, Jaipur,	Commerce
			Jaipur 04.01.2012 &
			04.01.2012
3.	Latest trends of Renewable	National conference	CARE, Trichy
	Energy and its significance	Keynote	09.02.2012&
			10.02.2012
4	Challenges and Problems faced	UGC Sponsored Two-day	Bharathidasan University-
	by Aids Orphans and	National Seminar on	Tiruchirapalli Department
	Vulnerable Children	"Human Rights-Dynamics	of Women's Studies
		and Dialectics"	10-12-13 & 11-12-13.

# PAPERS PUBLISHED

S:NO	TITLE OF THE PAPER	PUBLISHED AT
1.	Corporate Social Responsibility for the Differenty abled-	Paper published in the Journal of the Research and Development.
2	Challenges and Problems faced by Aids Orphans and Vulnerable Children	Paper published in the International Journal with ISSN

Title	Name of Journal / Vol. No. / Page Nos/ISSNO.	Impact Factor	H Index No.	C Index No.	Yea r
Role of Media and Indian Cinema in the Promotion of Tourism Industry in India	International Journal of Advance Research in Computer Science and Management Studies / 6 / 113-118 / 2321-7782 (Online)	7.327	0	0	201
Captivating Facets of Gastronomic Tourism Destination Branding in Development Markets	International Journal of Economic and Management Studies / - / 78 / 2393-9125	1.015	0	0	201
The Role of E-Tourism on the Growth and Development of Indian Tourism Industry	INTERNATIONAL JOURNAL OF MANAGEMENT REVIEW / 3 / 120 / 2348- 4373				

# IV. Resource Person: (Special Lectures / Workshops / Seminars / Association Activities/ Alumni Meeting)

Type of Programme	Title	Beneficiaries	Day s	Date
GUEST LECTURE PROGRAM	BUSINESS LAW	II BBA AND II MBA STUDENTS OF DHANALAKSHMI SRINIVA	1	2016- 08-14
Guest Lecture Program	Business Law-Legal Aspects of Business	II BBA and II MBA students of Dhanalakshmi Sriniva	1	2017- 08-31
One Day Workshop	COMMUNICATION SKILLS	II and III B.R.Sc. students of Holy Cross College	1	2019- 01-19
JUDGE for BEST MANAGER in Inter-Collegiate Competition held by COMMERCE DEPARTMENT	BIZ-MEN FORUM 19`	Participants-College Students	1	2019- 03-04

# VI. Areas of consultancy and income generated

Organization Name	Consultation Type	Persons Involved	Date	Revenu e	Day s
CAUVERY COLLEGE FOR WOMEN	Alumnae Representative Interaction -UGC Peer Team	11()	2018- 02-08	0	1

## VII.Academic Member

BodyName	Position	Period
BOS Cauvery College for Women (	Member Cauvery College for Women, Trichy	2019-
Autonomous)	Board of Studies	2021

#### RESEARCH EXPERIENCE

Supervised and guided 28 project dissertations of MBA graduates since 2010 to date

### CONSULTANCY AND RESOURCE PERSON

Have been Consultant and Resource Person for varied Training Programmes on Communication Skills , Personality Development , Team building & Leadership Skills etc .organized by our Institution Hallmark Business School – in other Colleges like Holy Cross College , Trichy , Cauvery College , Trichy etc.

Besides this have also been the Resource person for various Management Development Programmes (MDP's) conducted in our Campus for Organisations like UAE Exchange , Cethar Food Oils Ltd

### ADDITIONAL RESPONSIBILITIES AND ACHIEVEMENTS

- (1) Have functioned successfully as Programme Co-ordinator for many FDP, MDP, Under Graduate Meet & Post Graduate Meet organized in Hallmark Business School (HBS)
- (2) Have served as Class Co-ordinators for the I and II year M.B..A students at HBS and ensured that the overall conduct and discipline of the management students are well maintained
- (3) Currently being appointed, as the Management Representative of HBS, on account of handling all activities arising out of the signing a Memorandum of Understanding (MOU) signed by Hallmark Business School with Management Assessment and Certification Pte. Ltd.with International Education Standards [MAC IES, Singapore], which is one of the largest corporate assessment and certification company formed under the norms of the Singapore government, operating in 32 countries through channel network supporting Schools, Colleges and Corporate companies to enhance their quality standards and performance.

**EXPERIENCE** : TOTAL 22.5 YEAR(S) OF EXPERIENCE

LEVEL

Corporate Exposure : 13.5 years Academic : 9 years

### **EMPLOYMENT HISTORY**

l Company : NIKKEI From/To : Apr 1998 to May 2006 ( 8 years

. Name MANUFACTURING

**INDUSTRIES PTE LTD** 

Position : PLANNING & Position : Senior Manager

Title LOGISTICS MANAGER Level

Specializati : Overall Administration, Planning and Execution

on

Industry : Manufacturing / Production

2 Company : OSK ENGINEERING From/To : 1997 to 1998 (1 year)

. Name

Position : Secretary to M.D Position : Senior Executive

Title Level

Specializati : Secretarial/Executive & Personal Assistant

on

Industry : Construction / Building / Engineering

Work :

Description -To Assist the Managing Director in planning his day to day schedule of

business activities, important client meetings, discussions and appointments.

-Handle customer enquiries and complaints, to provide them the necessary

information and offering them effective customer service.

-Efficiently taking care of the Company's internal and external correspondence

so as to promote the smooth functioning & successive growth of the

Organization.

-All Clerical and administrative work relating to the upkeep of internal staff

and construction worker records.

-Overall Secretarial Assistance to the M.D in framing his business

correspondence, writing-up of reports, updation of files & records, handling all his computer related work, besides screening all telephone calls, fax etc. in

providing him appropriate information as and when needed.

3 Company : MANAGEMENT From/To : Jun 1996 to Nov 1997 (1.5

Name DEVELOPMENT years)

INSTITUTE OF

**SINGAPORE** 

Position : MARKETING Position : Manager

Title REPRESENTATIVE Level

Specializati

: Marketing/Business Development

on

:

Industry : Education

:

Work

Description

As Marketing Representative in Chennai (Tamil Nadu - India) for this Prestigious Educational Institute offering varied Management courses and having its base here in Singapore, my prime task was to promote these courses among the Indian Student community at large, and motivate them to take these courses of study, so that they start their student career here in Singapore and on successful accomplishment of course degree or diploma, they do have wide range of job opportunities, also to start their work career here

In this regard, our team of people, headed by me would visit various colleges and educational institutions, located in important metropolitan cities like Chennai, Coimbatore, Salem and Trichy and conduct promotional talks and seminars, to highlight the wide range of courses offered by MDIS and the added advantages of being a student here is a gateway for starting a challenging work career in the dream city of Singapore.

4 Company

ELBEE EXPRESS From/To

: Jun 1994 to Jun 1996 ( 2 years )

: Manager

. Name

SERVICES PTE LTD

Position Title TERRITORY SALES Position MANAGER Level

Specializati

Marketing/Business Development

on

Industry : Retail / Merchandise

Work Description It was through Campus Recruitment even before Completing my M.B.A Graduation , I had joined this Bombay based Express Service Company-specialized in moving of parcels & couriers and being a International Service Partner of the renowned American Service Counterparts "UPS - United Parcel

Service - The Largest Courier Company in USA.

After 3 months of In-house training and Induction at our Head Office in Bombay , I was posted in Chennai as -Management Trainee Marketing. Within six months of successful performance ,I was promoted as Territory Sales Manager – in charge of a particular territory in Chennai - to market &

promote our Company's services to Corporate clients

### Languages

		Proficiency or 10=Excellent)
Language	Spok en	Written
English	10	10
Tamil	10	10

### ACHIEVEMENTS TO BE HIGHLIGHTED:

- (1) Being a Professional Degree Holder(M.B.A) with specialization in Marketing and Finance, had worked in varied environments like 3 years of marketing experience in India, and a commendable 9 years of Secretarial cum Administrator and Marketing cum Logistics Managerial experience in Singapore. This indicates my unique managerial capacity to adapt to different country set-ups with good inter-personal skills in accomplishing co-ordination with varied departments and achieving the overall organizational goals for the utmost satisfaction of my Senior Managers, operational , functional and clerical colleagues concerned with my job.
- (2) Having worked for a long period (9 years) in one of the world's most admired and well-developed city of Singapore, I am indeed very confident that I could take up any new assignment in any part of the world to serve the true purpose and prove to my management that their choice of appointing me in their concern would definitely be praiseworthy.
- (3) Currently possess Permanent Resident Status (PR) in Singapore along with my spouse and children and has the privilege multiple entry visa for a period of five years.

### References

Name : RENGASAMY SIVASAKTHIVEL

Telephone No. : 00-65-98506744

Email : singasiva@hotmail.com
Position : Production Supervisor

Company : MEIBAN MICRO, SINGAPORE

Name : SWARNAKUMARI

Telephone No. : 9659762566

Email : swarnaravichandran@gmail.com
Position : M.R.Sc Ph.D, Associate Professor

Company : HOLY CROSS COLLEGE, TRICHY, INDIA